

**FAIRFIELD CITY SCHOOL DISTRICT**  
**NETWORK AND DISTANCE LEARNING EQUIPMENT AND INSTALLATION SERVICES**  
**Request for Proposal**  
**BID OPENING DATE: January 7, 2010 at 1:00 P.M. (Central Time)**

**I. MISCELLANEOUS**

- A. The Fairfield City School District/Board of Education intends to contract for the purchase of network and distance learning equipment and components (with associated manufacturer maintenance), and installation services for the school district and schools to purchase on an as needed basis with the bidder (s) offering a proposal that is deemed the most acceptable and advantageous to the Fairfield City School District.

The district will accept sealed bids to provide specified services beginning July 1, 2010 to June 30, 2011 (E-rate funding to begin July 1, 2010 – June 30, 2011) with the school system having the option of two one year extensions July 1, 2011 to June 30, 2012 and July 1, 2012 to June 30, 2013. Options will be executed at the school district's discretion provided pricing remains the same, vendor continues to meet all other requirements, and the school district continues to be funded through the E-rate program.

- B. Point of Contact: Valerie Holmes, 6405 Avenue D, Fairfield, Alabama 35064. E-mail: [vholmes@fairfield.k12.al.us](mailto:vholmes@fairfield.k12.al.us)

Vendors with questions regarding bid specifications must submit their questions in writing to the Technology Coordinator, Valerie Holmes, email: [vholmes@fairfield.k12.al.us](mailto:vholmes@fairfield.k12.al.us), not later than **December 30, 2009**. All questions and responses will be posted to the website for information purposes only.

- C. Any changes, additions, modifications to the bid request will be posted to the Fairfield City School's web site **Error! Hyperlink reference not valid.** It is the responsibility of the vendor to check the website for any changes to the bid request prior to submitting a bid.

- D. **Sealed bids** must be submitted in three (3) printed copies and 1 electronic exact copy (files should be .doc or .pdf format) prior to the bid opening scheduled for **January 7, 2010, at 1:00 P.M. (Central Time)**, at the Fairfield City School District Board Of Education, 6405 Avenue D, Fairfield, Alabama 35064.

The envelope must be marked "**Bid #4, Network & Distance Learning Equipment & Installation Services**" on the front and "SEALED BID DO NOT OPEN" on the seal. If mailed, mail to Attention: **Valerie Holmes** at the address listed above.

Any late bids will not be opened or considered. No faxed or electronically submitted bids will be accepted.

Failure to provide the information requested in this RFP in the requested format is reason for rejection, without consideration.

- E. Specifications or qualifications are not intended to eliminate any reputable manufacturer, brand, or bidder. Reference to manufacturers, brand names, suppliers' itemization numbers, specification of qualifications, etc. is intended to set quality standards and does NOT exclude bids from others as long as quality standards are met and the bidder is able to provide information substantiating this fact.

- F. If a bid differs in any way from the bid specifications, the bidder must list the differences on the bid proposal form telling exactly where and how the bid deviates from said specifications. If no exceptions are listed on the bid, it will be presumed the bidder proposes to meet the specifications in every respect; and if awarded the contract, performance on this basis will be required.

- G. All vendors must use our Bid Response Form for submitting their bid.

- H. It is the bidder's responsibility to comply with all local, state, and federal laws as they apply to this bid.

- I. Fairfield City School District is exempted from all sales and use taxes under the provisions of Title 40, Chapter 23, Section 4 (15), Code of Alabama, 1975.

J.	Bid price is to be all inclusive (including taxes, fees, all required equipment, components, etc.) with no further charges made against Fairfield City School District.
K.	Contracts over \$10,000 require compliance with Equal Employment Opportunity Regulations, The Clean Air Act, The Clean Water Act, and Environmental Protection Agency Regulations.
L.	If the bid amount is \$10,000.00 or more a certified check or bid bond, payable to the Fairfield City School District Board of Education, in the amount not less than five percent of the amount of the bid but in no event more than \$10,000, must accompany the bidders proposal. Said bond will remain in effect until the contract is completed.
M.	The Fairfield City School District Board of Education is an equal educational opportunity agency and prohibits discrimination in any of its educational programs, including employment, on the basis of sex, race, religion, national origin, color, age or any handicapping condition. The Board of Education complies fully with the provisions of Title IX of the Education Amendments of 1972, Section 504 of the Rehabilitation Act of 1973, and the appropriate Department of Education regulations.
N.	The final awarding of this bid will be made by the Fairfield City School District Board of Education based on a recommendation from the Superintendent.
O.	If you choose not to bid, please return the invitation to Fairfield City School District and state the reason. Failure to respond may be cause for your name to be removed from our bid list.
P.	Fairfield City School District reserves the right to reject any and all bid proposals if deemed necessary.
Q.	All vendors must have a valid Service Provider Identification Number (SPIN) as a valid service provider with the Schools and Libraries Division (SLD) of the Universal Services Administrative Company (USAC).
R.	Fairfield City School District will review all proposals for service utilizing guidelines outlined by the Alabama State Bid Law, Fairfield City School District purchasing policies, and USAC-SLD E-rate funding.
S.	All vendors submitting a bid are responsible for understanding USAC and FCC E-rate eligibility rules and are required to identify any costs, fees, products, or proposed uses that do not meet the rules of eligibility for E-rate funding and should be filed as ineligible fees/charges.
T.	Vendor must have been in continuous business for a minimum of 3 years.
U.	Prices shall be good for the length of this contract.
V.	Except as otherwise specifically stated in this RFP, the vendor shall provide and pay for all materials, labor, tools, equipment, transportation, temporary construction of every nature and all other services and facilities of every nature whatsoever, necessary to execute, complete and deliver the work within the specified time. Licenses necessary for the execution of the work shall be secured and paid for by the vendor.
W.	The Vendor shall protect all buildings, furniture, equipment, personal items, trees, shrubs, lawns and all landscaping on school property from damage. Any damaged property shall be repaired or replaced at The Vendor's expense. Labor shall include all restoration (leveling, sodding) of grounds broken up during the installation of this network.
X.	The Vendor and his representatives shall follow all applicable school district regulations while on Fairfield City School property, including the no smoking, no weapons, and drug free policies. No work shall interfere with school activities or environment unless permission is given by the Principal or person in charge. All Vendor personnel shall be easily identified by the use of prominently displayed identification badges and uniforms or shirts with The Vendor's logo clearly visible.
Y.	Fairfield City School District reserves the right to cancel the contract with the vendor for nonperformance at any time during the contract period. Nonperformance includes, but is not limited to; failure to supply good quality service, failure to provide services for the full term of the contract, installation performance, poor billing and customer service services, and failure to maintain status as an authorized representative of services.

Z. At the request of Fairfield City School District The Vendor will be required to invoice the Schools and Library Division (SLD) directly (generate a Service Provider Invoice, FCC Form 474) for the discounted portion of each bill in accordance with SLD regulations. In this case, if requested, the school district will only be invoiced for the undiscounted portion.
AA. Fairfield City School District reserves the right to terminate services if E-rate funding is not approved or is reduced during the specified period of the contract and/or extension periods.
BB. This bid and any resulting contract does not restrict Fairfield City Schools from obtaining other network and distance learning products or services from other vendors.
CC. All requirements specified in this RFP become part of any awarded contract.

Award will be made to the bidder or bidders offering a proposal (s) that is deemed the most acceptable and advantageous to the Fairfield City School District.

**II. REQUIREMENTS SPECIFICATIONS**

A. Product and Service Requirements:

1. Background: Fairfield City School District is seeking a contract for the purchase of network servers with associated software and manufacturer maintenance, switches with associated cables and manufacturer maintenance, uninterrupted power supplies (UPS), distance learning equipment with associated manufacturer maintenance, and installation services for the District and schools. This contract will be used to purchase equipment and services on an as needed basis at the quoted prices for the length of the contract and any extensions.

2. Required Products and Services:

- a. **Network Switches, Associated Cables/patch cords, Installation & Associated Manufacturer Maintenance.** Refer to product and services lists in the Bid Response Form.
- b. **Uninterrupted Power Supplies (UPS) and Installation.** Refer to product and services lists in the Bid Response Form.
- c. **Mobile Distance Learning Units, Installation and Associated Manufacturer Maintenance.** Fairfield City Schools is seeking bids for fully integrated mobile distance learning units for use in district classrooms. These units must be able to connect to the existing local area network and should be self contained with the required Codec, cameras, audio system, microphones, projector, DVD/VCR, must have the capability to connect a PC/laptop, document camera, or other input devices to share images, and be of a size that can be easily stored and moved from room to room.  
  
Monitors are not needed with the proposed solution because the district intends to project the images. Therefore, a projector capable of projecting high resolution computer and video images should be included with each unit. The system should support H.323 sessions up to 2Mbps and be able to join up to 4 video and 3 audio sites.
- d. **Network Servers.** Refer to products list in the Bid Response Form.
- e. **Software (Microsoft Exchange Enterprise, Client Access Licenses, & ISA Server).** Refer to products list in the Bid Response Form.

Installation pricing is sought however; installation services may or may not be used on a case by case, product by product basis. This will be determined with each purchase of equipment. If after contract award products are discontinued or end of life, vendor must provide comparable quality products with reasonable price adjustments if needed for the length of the contract and all extensions. All price increases must be preapproved by the Fairfield City School District Purchasing Department.

B. Installation Services Requirements:

- 1. Installer Experience: The lead Installer must have at least 3 years experience configuring and installing the specified equipment and components.
- 2. Installation Services Documentation. Bidder must:
  - Tag all equipment with the E-rate Funding Request Number (FRN) (for equipment purchased with E-rate funding) and Fairfield City School District asset tag, as a minimum.
  - Provide a list of the equipment installed; in printed format (1 copy) and in electronic Excel format (1 copy - provided to the school district's Technology Coordinator). This list should include the manufacturer, model, serial number, E-rate FRN, if applicable, Fairfield City School District asset tag number, date of installation, cost of the equipment/ software, and installation location (room and building).
  - Provide the login and password needed to access the configuration of each piece of installed equipment.

- Provide an electronic copy of the configuration of all network equipment installed.

All documentation must be provided to the customer within 10 working days after the installation of each project is completed.

**C. Manufacturer Maintenance Requirements:**

1. **Manufacturer Maintenance Pricing:** Pricing and part numbers for the first year maintenance on all network equipment is requested. Additionally, pricing for support years 2 and 3 is required. Do not provide bundled multiple year pricing since E-rate funding must be applied for each year for coverage during the funding year.
2. **Registration and Documentation:** Vendor must complete any registration actions required by the manufacturer for all maintenance purchased by Fairfield City School District as part of the quoted price. The vendor must provide a list of the manufacturer maintenance purchased; in printed format (1 copy) and in electronic Excel format (1 copy – provided to the school district’s Technology Coordinator). This list should include the manufacturer maintenance purchased (part number & description), equipment part number, equipment serial number, dates of coverage, date of purchase and the E-rate FRN, if applicable.

D. Vendor must provide product sheets for all products identified in their bid response. Bidder may be required to provide a sample of the items quoted to determine if it is compatible with the existing equipment and to evaluate quality of the product.

E. There must be a minimum 3 year warranty on all items quoted or the bidders shall state the manufacturers standard warranty period offered with each item quoted. All labor must be warranted for a minimum of 1 year.

F. All items are to be quoted F.O.B.; School Site, Fairfield City, AL. The title and risk of loss of the goods will not pass to the Board, departments, or local schools until receipt and acceptance takes place at the F.O.B. point.

G. All items quoted shall be delivered within thirty days after Vendor receipt of purchase order.

**H. Locations Requiring Network Equipment and Services:**

Site Name	Site Address
1. Donald Elementary School	715 Valley Rd Fairfield, Alabama 35064
2. Fairfield City Schools Board of Education & Fairfield Alternative School	6405 Avenue D Fairfield, Alabama 35064
3. Fairfield High Preparatory School	610 Valley Rd Fairfield, Alabama 35064
4. Forest Hills Middle School	7000 Grasselli Rd Fairfield, Alabama 35064
5. Glen Oaks Elementary School	1301 Highland Dr Fairfield, Alabama 35064
6. Robinson Elementary School	301 61 <sup>st</sup> St Fairfield, Alabama 35064

Locations may be added or removed as needed during the term of the contract and any and all contract extensions. Any new Fairfield City School District sites will be authorized to purchase from the awarded contract.

- I. Before the start of installation services, the vendor shall furnish to Fairfield City Schools with a Certificate of Insurance showing compliance within the following limitations and is required to maintain this insurance for the duration of the contract. Below is a list of the insurance coverage that must be procured and maintained by the Vendor at his own expense:
- Personal injury, including death. Limits of \$1,000,000.00 for each person and \$1,000,000.00 for each accident. Property Damage limits of \$1,000,000.00 for each accident and \$5,000,000.00 for the aggregate

<p>J. Vendor must provide a toll free number for technical support Monday-Friday 7:00 a.m. to 5:00 p.m. (Central Time) as a minimum.</p>
<p>K. A copy of any and all certifications deemed relevant by the vendor to be given consideration must be included in the bid package. If relevant certifications are not available vendor should provide a narrative description of the vendors' past experience with designing, installing, and configuring the proposed solution and equipment.</p> <p>Vendor must provide any specializations and/or Certifications and reseller status of your company and employees that will demonstrate your company's ability to design, install and configure the proposed product line/s (i.e. HP's Certified Professional certifications; Cisco's CCNA; Nortel's NCSS; 3Com's Wireless Expert, etc., as applicable).</p>
<p>L. Vendor must provide three (3) references of comparable size and scope with a summary of services provided. Also provide, if available, 3 references where vendor has provided similar size and scope of services under E-rate funded contracts. This information will assist us in assessing the Bidder's prior experience with the E-rate program, their understanding of the E-rate program, their understanding of the eligibility of their product and services, and whether they have been successful in providing E-rate eligible services in the past.</p>
<p>M. The vendor must identify any of the quoted services or portions of services that are ineligible for E-rate funding and provide separate eligible and ineligible pricing.</p>
<p>N. Upon request, the vendor must provide Item 21 Attachment documentation ready for filing for Universal Service Administrative Company (USAC), Schools and Libraries Division (SLD) FCC Form 471 and assist with providing information needed to respond to SLD application reviewer requests for information.</p>

**III. BASIS OF AWARD**

In keeping with the guidelines of USAC, this RFP will be awarded to the most cost effective provider who submits a complete and accurate submittal that meets the stated requirements. Prices will be the primary factor, but not necessarily the sole factor, in evaluating the bids. Other factors of consideration may include but are not limited to prior experience, including past performance, personnel qualifications, including technical excellence; management capability, including schedule compliance; environmental objectives; and flexibility of leasing terms and arrangements. Fairfield City School District does not guarantee award of a contract and reserves the right to reject any and all bids.

**These factors as well as others may be utilized in weighing the RFP responses as follows:**

<b>Factor</b>	<b>Weight</b>
Price	30%
Quality of Proposed Products & Services	25%
Qualifications	20%
Past Experience & References	15%
Management Capability	10%
<b>TOTAL</b>	<b>100%</b>

Fairfield City School District may elect to award all, some or none of the products and services contained in this request for proposal. Furthermore, Fairfield City School District may award more than one contract on a product category by product category (e.g. switches, servers, etc.) basis (not an item by item basis) if it is in the best interest of the district.

**IV. REQUIRED CONTENTS OF BID AND ATTACHMENTS**

- a. Completed & Signed Bid Response Form (16 pages)
- b. Documentation verifying vendor is a valid E-rate provider.
- c. Any certifications and/or narrative description pertaining to vendor’s qualifications to provide the services offered.
- d. Documentation describing the specifications of the proposed products and solutions (i.e. spec sheets).
- e. References of a minimum of 3 other customers for whom company has provided similar size and scope of services.
- f. If available, 3 references where vendor has provided similar size and scope of products and services under E-rate funded contracts
- g. Bid Bond or Certified Check

**An entire copy of the bid response and supporting documentation shall be submitted in three (3) paper copies and one exact electronic copy in Microsoft Word or Adobe Acrobat format (.doc or .pdf, respectively).**

**Failure to provide the required information in the specified manner will be a basis for disqualifying the bid and causing the bid to be thrown out without consideration.**

**FAIRFIELD CITY SCHOOL DISTRICT  
 NETWORK AND DISTANCE LEARNING EQUIPMENT AND INSTALLATION SERVICES  
 Request for Proposal  
 BID OPENING DATE: January 7, 2010 at 1:00 P.M. (Central Time)**

**BID RESPONSE FORM (Page 1 of 16)**

Name of Firm: \_\_\_\_\_

Address of Firm: \_\_\_\_\_

\_\_\_\_\_

Representative's Name (Type or Print): \_\_\_\_\_

\*Authorized Signature: \_\_\_\_\_

Date: \_\_\_\_\_ Telephone: (\_\_\_\_) \_\_\_\_\_

E-mail: \_\_\_\_\_

E-rate SPIN: \_\_\_\_\_

**\*Signature certifies the proposed solution and services meet all requirements and the vendor will comply with all specified requirements unless exceptions are noted below.**

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**EXCEPTIONS TO SPECIFICATIONS AND/OR COMMENTS**

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**BID RESPONSE FORM (Page 2 of 16)**

**Network Switches, Associated Cables/patch cords, Installation & Associated Manufacturer Maintenance:** Provide pricing for specified item or equivalent product to be purchased on an as needed basis. If specified equipment is end of life, indicate "End of Life" in Unit Cost and provide appropriate proposed replacement and pricing for replacement equipment, installation, and manufacturer maintenance on separate sheet.

ITEM NBR	Model	Part Number	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Cost & Part # of 1st Year Manufacturer Maintenance	Yearly Cost & Part # of Subsequent Years' Manuf Maint (Yr 2, 3, etc.)	Specify % of Product that is E-rate Eligible
S1	HP ProCurve Switch 2610-48	J9088A	%	\$	\$	\$	\$	%
S2	HP ProCurve Switch 2610-24	J9085A	%	\$	\$	\$	\$	%
S3	HP ProCurve Switch 2610-24-PWR	J9087A	%	\$	\$	\$	\$	%
S4	HP ProCurve Switch 2610-48-PWR	J9089A	%	\$	\$	\$	\$	%
S5	HP ProCurve Switch 2610-24/12PWR	J9086A	%	\$	\$	\$	\$	%

**BID RESPONSE FORM (Page 3 of 16)**

ITEM NBR	Model	Part Number	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Cost & Part # of 1st Year Manufacturer Maintenance	Yearly Cost & Part # of Subsequent Years' Manuf Maint (Yr 2, 3, etc.)	Specify % of Product that is E-rate Eligible
S6	HP ProCurve Switch 3500-48	J9472A	%	\$	\$	\$	\$	%
S7	HP ProCurve Switch 3500yl-48G-PWR	J8693A	%	\$	\$	\$	\$	%
<b>Additional Proposed Network Switches and Components or comparable, if any. Include Configuration, Installation &amp; Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):</b>								
S8			%	\$	\$	\$	\$	%
S9			%	\$	\$	\$	\$	%
S10			%	\$	\$	\$	\$	%
S11			%	\$	\$	\$	\$	%
S12			%	\$	\$	\$	\$	%

BID RESPONSE FORM (Page 4 of 16)

Associated Cable/Patch Cords & Connectors for Network Switches: Provide pricing for quoted item to be purchased on an as needed basis (attach additional pages if needed).

ITEM NBR	Description	Model	Product Manufacturer	Unit Cost	Specify % of Product that is E-rate Eligible
P1				\$	%
P2				\$	%
P3				\$	%
P4				\$	%
P5				\$	%
P6				\$	%

**BID RESPONSE FORM (Page 5 of 16)**

**Uninterrupted Power Supplies (UPS) and Components:** Provide pricing for specified item or equivalent product to be purchased on an as needed basis. If specified equipment or services are end of life, indicate "End of Life" in Unit Cost and provide appropriate proposed replacement and pricing for replacement equipment, installation, and manufacturer maintenance on separate sheet.

ITEM NBR	Model/Description	Part Number	Disc % off of List Price	Unit Cost	Cost of Configuration & Installation, as appropriate	Specify % of Product that is E-rate Eligible
U1	Rack PDU, Basic, Zero U, 20A, 120V, (24)5-20	AP7530	%	\$	\$	%
U2	Rack PDU, Basic, Zero U, 20A, 208V, (20)C13 & (4)C19	AP7540	%	\$	\$	%
U3	(1 Year) Next Business Day On-site Service Factory Warranty Upgrade	WUPGONSITEFW-SY-15	%	\$	\$	%
U4	APC Symmetra LX 16kVA Scalable to 16kVA N+1 Tower, 208/240V	SYA16K16P	%	\$	\$	%
U5	APC Symmetra LX power distribution panel; (1) L14-30, (2) L5-20	SYAPD1	%	\$	\$	%

**BID RESPONSE FORM (Page 6 of 16)**

ITEM NBR	Model/Description	Part Number	Disc % off of List Price	Unit Cost	Cost of Configuration & Installation, as appropriate	Specify % of Product that is E-rate Eligible
U6	APC Symmetra RM and LX 208/240V Backplate Kit w/(2) L6-20R & (1) L6-30R	SYPD3	%	\$	\$	%
U7	APC Symmetra LX 4kVA Power Module, 200/208V	SYPM4KP	%	\$	\$	%
U8	InfraStruXure Assembly Services	WASSEMUPS-3R-SY-00	%	\$	\$	%
U9	Start-Up Service 5X8	WSTRTUP5X8-SY-15	%	\$	\$	%
<b>Additional Proposed UPS' or Components, if any (attach additional pages if needed):</b>						
U7			%	\$	\$	%
U8			%	\$	\$	%
U9			%	\$	\$	%
U10			%	\$	\$	%

**BID RESPONSE FORM (Page 7 of 16)**

ITEM NBR	Model/Description	Part Number	Disc % off of List Price	Unit Cost	Cost of Configuration & Installation, as appropriate	Specify % of Product that is E-rate Eligible
U11			%	\$	\$	%
U12			%	\$	\$	%
U13			%	\$	\$	%
U14			%	\$	\$	%
U15			%	\$	\$	%
U16			%	\$	\$	%
U17			%	\$	\$	%
U18			%	\$	\$	%

**BID RESPONSE FORM (Page 8 of 16)**

**Mobile Distance Learning Equipment, Associated Manufacturer Maintenance, and Installation Services: Specify products meeting or exceeding the specifications identified in Section II and the associated pricing.**

ITEM NBR	Model	Part Number	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Cost & Part # of 1st Year Manufacturer Maintenance	Yearly Cost & Part # of Subsequent Years' Manuf Maint (Yr 2, 3, etc.)	Specify % of Product that is E-rate Eligible
DL1			%	\$	\$	\$	\$	%
DL2			%	\$	\$	\$	\$	%
DL3			%	\$	\$	\$	\$	%
DL4			%	\$	\$	\$	\$	%
DL5			%	\$	\$	\$	\$	%

ITEM NBR	Model	Part Number	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Cost & Part # of 1st Year Manufacturer Maintenance	Yearly Cost & Part # of Subsequent Years' Manuf Maint (Yr 2, 3, etc.)	Specify % of Product that is E-rate Eligible
DL6		DL6	%	\$	\$	\$	\$	%

**BID RESPONSE FORM (Page 9 of 16)**

ITEM NBR	Model	Part Number	Disc % off of List Price	Unit Cost (after discount)	Cost of Configuration, Installation & Training, as appropriate	Cost & Part # of 1st Year Manufacturer Maintenance	Yearly Cost & Part # of Subsequent Years' Manuf Maint (Yr 2, 3, etc.)	Specify % of Product that is E-rate Eligible
<b>Additional Proposed Distance Learning Products. Include Configuration, Installation &amp; Training and Manufacturer Maintenance, as appropriate (attach additional pages if needed):</b>								
S8			%	\$	\$	\$	\$	%
S9			%	\$	\$	\$	\$	%
S10			%	\$	\$	\$	\$	%
S11			%	\$	\$	\$	\$	%
S12			%	\$	\$	\$	\$	%
S13			%	\$	\$	\$	\$	%



**BID RESPONSE FORM (Page 10 of 16)**

**Servers:** Provide pricing for quoted item or equivalent to be purchased on an as needed basis. If equipment is end of life, indicate "End of Life" in Unit Cost and provide appropriate proposed replacement and pricing for replacement equipment, installation, and manufacturer maintenance on separate sheet.

ITEM NBR	Intended Use	Model	Price (per server)
Ser-1	Microsoft Exchange	HP ML350 G6	\$ _____
		<p><i>Server to include the following features:</i></p> <p>Minimum of 2 processors, each with a minimum of four cores and three memory channels, minimum clock speed of 2.25 GHz, 8MB L3 Cache with Hyper Threading support</p> <p>Minimum of 8GB memory, configured for optimum performance using all available memory channels, UDIMMs are not acceptable</p> <p>SAS RAID controller capable of RAID 0/1/5/6/10 with at least 512 MB BBWC</p> <p>SATA DVD-ROM</p> <p>Qty 2 hot swappable SAS drives configured for RAID 1, minimum 72GB, 15k RPM</p> <p>Qty 5 hot swappable SAS drives configured RAID 5, minimum 500GB</p> <p>Internal tape drive with minimum uncompressed capacity of 800GB with dedicated SAS host controller</p> <p>Redundant hot swappable power supplies and fans are required</p> <p>Three years of 24x7 support required - provider must be factory authorized and have access to local parts depot (<i>NOTE: Pricing must be broken out into first year and 2nd and 3rd year because E-rate will only fund the first year.</i>)</p> <p>Rack kit(s) required for mounting in 2 post telecomm rack must be included</p>	<p>1st Year: \$ _____ (included in above price)</p> <p>2nd &amp; 3rd Year: \$ _____ annual cost (<i>MUST be quoted separately - do NOT include in above price</i>)</p>
		Microsoft Windows 2008 Svr Enterprise 64-bit	\$ _____

**BID RESPONSE FORM (Page 11 of 16)**

ITEM NBR	Intended Use	Model	Price (per server)
Ser-2	Internet Proxy Server	HP ML350 G6	\$ _____
		<p><i>Server to include the following features:</i></p> <p>Minimum of 2 processors, each with a minimum of four cores and three memory channels, minimum clock speed of 2.25 GHz, 8MB L3 Cache with Hyper Threading support</p> <p>Minimum of 8GB memory, configured for optimum performance using all available memory channels, UDIMMs are not acceptable</p> <p>SAS RAID controller capable of RAID 0/1/5/6/10 with at least 512 MB BBWC</p> <p>SATA DVD-ROM</p> <p>Qty 2 hot swappable SAS drives configured for RAID 1, minimum 72GB</p> <p>Qty 5 hot swappable SAS drives configured RAID 5, minimum 300GB</p> <p>Redundant hot swappable power supplies and fans are required</p> <p>Three years of 24x7 support required - provider must be factory authorized and have access to local parts depot (<i>NOTE: Pricing must be broken out into first year and 2nd and 3rd year because E-rate will only fund the first year.</i>)</p> <p>Rack kit(s) required for mounting in 2 post telecomm rack must be included</p>	<p>1st Year: \$ _____ (included in above price)</p> <p>2nd &amp; 3rd Year: \$ _____ annual cost (<i>MUST be quoted separately - do NOT include in above price</i>)</p>
		Microsoft Windows 2008 Svr Enterprise 64-bit	\$ _____

**BID RESPONSE FORM (Page 12 of 16)**

ITEM NBR	Intended Use	Model	Price (per server)
Ser-3	Internet Firewall	HP DL165 G6	\$ _____
		<p><i>Server to include the following features:</i></p> <p>Minimum of 1 processor with socket for additional future processor, minimum of six cores, minimum clock speed of 2.2 GHz</p> <p>Minimum of 4GB memory, configured for optimum performance using all available memory channels, UDIMMs are not acceptable, must be upgradable to 8GB ram without memory swap</p> <p>Minimum of 3 Gigabit Ethernet adapters</p> <p>SATA RAID 1 configuration, minimum 500GB per drive</p> <p>SATA DVD-ROM</p> <p>Qty 2 serially attached drives configured for RAID 1, must have space for a minimum of four total hard drives</p> <p>Redundant cooling fans required</p> <p>Three years of 24x7 support required - provider must be factory authorized and have access to local parts depot <i>(NOTE: Pricing must be broken out into first year and 2nd and 3rd year because E-rate will only fund the first year).</i></p> <p>Rack kit(s) required for mounting in 2 post telecomm rack must be included</p>	<p>1st Year: \$ _____ (included in above price)</p> <p>2nd &amp; 3rd Year: \$ _____ annual cost <i>(MUST be quoted separately - do NOT include in above price)</i></p>
		Microsoft Windows 2008 Svr Enterprise 64-bit	\$ _____

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ITEM NBR	Intended Use	Model	Price (per server)
Ser-4	<b>DHCP / Domain Controller (BOE)</b>	<b>HP DL165 G6</b>	\$ _____
		<p><i>Server to include the following features:</i></p> <p>Minimum of 1 processor with socket for additional future processor, minimum of six cores, minimum clock speed of 2.2 GHz</p> <p>Minimum of 4GB memory, configured for optimum performance using all available memory channels, UDIMMs are not acceptable, must be upgradable to 8GB ram without memory swap</p> <p>Minimum of 2 Gigabit Ethernet adapters</p> <p>SATA RAID 1 configuration, minimum 250 GB per drive</p> <p>SATA DVD-ROM</p> <p>Qty 2 serially attached drives configured for RAID 1, must have space for a minimum of four total hard drives</p> <p>Redundant cooling fans required</p> <p>Three years of 24x7 support required - provider must be factory authorized and have access to local parts depot (<i>NOTE: Pricing must be broken out into first year and 2nd and 3rd year because E-rate will only fund the first year.</i>)</p> <p>Rack kit(s) required for mounting in 2 post telecomm rack must be included</p>	<p>1st Year: \$ _____ (included in above price)</p> <p>2nd &amp; 3rd Year: \$ _____ annual cost (<i>MUST be quoted separately - do NOT include in above price</i>)</p>
		Microsoft Windows 2008 Svr Enterprise 64-bit	\$ _____

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ITEM NBR	Intended Use	Model	Price (per server)
Ser-5	<b>DHCP / Domain Controller (SCHOOLS)</b>	<b>HP DL165 G6</b>	\$ _____
		<p><i>Server to include the following features:</i></p> <p>Minimum of 1 processor with socket for additional future processor, minimum of six cores, minimum clock speed of 2.2 GHz</p> <p>Minimum of 4GB memory, configured for optimum performance using all available memory channels, UDIMMs are not acceptable, must be upgradable to 8GB ram without memory swap</p> <p>Minimum of 2 Gigabit Ethernet adapters</p> <p>SATA RAID 1 configuration, minimum 250 GB per drive</p> <p>SATA DVD-ROM</p> <p>Qty 2 serially attached drives configured for RAID 1, must have space for a minimum of four total hard drives</p> <p>Redundant cooling fans required</p> <p>Three years of 24x7 support required - provider must be factory authorized and have access to local parts depot <i>(NOTE: Pricing must be broken out into first year and 2nd and 3rd year because E-rate will only fund the first year).</i></p>	<p>1st Year: \$ _____ (included in above price)</p> <p>2nd &amp; 3rd Year: \$ _____ annual cost <i>(MUST be quoted separately - do NOT include in above price)</i></p>
		Microsoft Windows 2008 Svr Enterprise 64-bit	\$ _____

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ITEM NBR	Intended Use	Model	Price (per server)
Ser-6	<b>Multi-purpose server (E-rate ineligible if used for these purposes)</b>	<b>HP ML350 G6</b>	\$ _____
	EMAIL filter  Anti-virus Central Management (Sophos)  STI Classroom Web  STI SETSWEB	<p><i>Server to include the following features:</i></p> <p>Minimum of 2 processors, each with a minimum of four cores and three memory channels, minimum clock speed of 2.25 GHz, 8MB L3 Cache with Hyper Threading support</p> <p>Minimum of 8GB memory, configured for optimum performance using all available memory channels, UDIMMs are not acceptable</p> <p>SAS RAID controller capable of RAID 0/1/5/6/10 with at least 512 MB BBWC</p> <p>SATA DVD-ROM</p> <p>Qty 2 hot swappable SAS drives configured for RAID 1, minimum 72GB</p> <p>Qty 5 hot swappable SAS drives configured RAID 5, minimum 300GB</p> <p>Redundant hot swappable power supplies and fans are required</p> <p>Three years of 24x7 support required - provider must be factory authorized and have access to local parts depot (<i>NOTE: Pricing must be broken out into first year and 2nd and 3rd year because E-rate will only fund the first year.</i>)</p> <p>Rack kit(s) required for mounting in 2 post telecomm rack must be included</p>	<p>1st Year: \$ _____ (included in above price)</p> <p>2nd &amp; 3rd Year: \$ _____ annual cost (<i>MUST be quoted separately - do NOT include in above price</i>)</p>
		Microsoft Windows 2008 Svr Enterprise 64-bit	\$ _____

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**Software (Exchange, Exchange CALs, & ISA Server):** Provide pricing for quoted item or equivalent to be purchased on an as needed basis. If the product is end of life, indicate "End of Life" in Unit Cost and provide appropriate proposed replacement and pricing for replacement product, installation, and manufacturer maintenance on separate sheet.

ITEM NBR	Model/Description	Price
MSEx1	<b>Microsoft Exchange Enterprise</b>	\$ _____
MSEx2	<i>Microsoft ISA Server Enterprise 1 Proc</i>	\$ _____
MSEx3-1	<i>Microsoft Exchange Client Access License Per License</i>	\$ _____
MSEx3-2	<i>Microsoft Exchange Client Access License Bundle of (indicate bundle size)_____</i>	\$ _____
MSEx3-3	<i>Microsoft Exchange Client Access License Bundle of (indicate bundle size)_____</i>	\$ _____
MSEx3-4	<i>Microsoft Exchange Client Access License Bundle of (indicate bundle size)_____</i>	\$ _____

**NOTE:**

1. If any of the products or services identified in any of the Bid Response Forms or attachments are either wholly or partially ineligible for funding under E-rate rules and guidelines, bidder must identify each ineligible item/service and/or the portion that is ineligible on the response form.
2. The "Intended Use" identified for the servers are for information only and may change as needed (to an eligible or ineligible purpose) as determined by district personnel to meet district requirements.